2014 ACC GLOBAL BUSINESS SUMMIT
Embassy Suites Hotel Convention Center
Washington, DC
December 3-4, 2014

AGENDA
as of November 24, 2014

Master of Ceremonies: Keith Thompson, Gensler
ACC 2014 Global Business Summit Lead

Wednesday, December 3, 2014

12:00 - 1:30pm  Registration

1:00 - 1:05pm  Welcome & Introductions
T.J. Schulz, Airport Consultants Council

1:05 - 1:25pm  Keynote Opening Remarks:
Speaker: John Heimlich, Vice President and Chief Economist, Airlines for America

1:25 - 1:30pm  Summit Overview
Keith Thompson, Gensler

1:30 - 2:30pm  Session 1: The Owner’s Perspective, Part I
Moderator: Keith Thompson, Gensler
Panelists: Ginger Evans, MWAA
Sue Baer, Arup

2:30 - 2:50pm  Lori Sharpe Day, Managing Partner, Ashcroft Law Firm (invited)

3:00 – 3:15pm  Break

3:15 - 4:15pm  Session 2: Who Are You Working For? Navigating the Different Types of Clients
Moderator: Steve Riano, Bechtel Corporation
Panelists: Amit Rikhy, Airports Worldwide
Kiran Merchant, DY Consultants
Kevin Costello, JetBlue Airlines

4:15 – 4:30pm  Break

4:30 - 5:30pm  One on One Meeting Sessions
Moderator/MC: Steve Pelham, RS&H

5:30 - 7:00pm  Networking Reception

Thursday, December 4, 2014
7:30 - 8:00am  
**Registration & Breakfast**

8:00 - 9:15am  
**Session 3: Setting the Stage: Global Markets and Trends**  
Moderator:  
Jonathan Massey, Corgan Associates, Inc.  
Panelists:  
Qianlin Li, Landrum & Brown  
Abbas Mirza, ICF International  
Kerr Lammie, Airbiz

9:15 - 9:45am  
**Break**

9:45 - 10:45am  
**Session 4: Aviation Funding on a Global Scale – What you Need to Know**  
Moderator:  
Lou Wolinetz, Parsons Brinckerhoff  
Panelists:  
Earl Heffintrayer, CFA, Moody’s  
Pete Stettler, BMO Capital Markets

10:45 - 12:00am  
**Session 5: Strategies to Forming Successful Teams**  
- Bidding / Design Competition  
- Small business strategies  
Moderator:  
Don Bergin, Blast Deflectors  
Panelists:  
Ralf Gaffal, Munich Airport  
Mark Perryman, Landrum & Brown  
Robert Chicas, HOK  
Tunde Oyekola, EI-Mansur Atelier Group

12:00am - 1:30pm  
**Luncheon & Keynote Speaker:**  
Keith Eischeid, Country Manager, Mexico and Central America  
U.S. Trade and Development Agency

1:30 - 2:45pm  
**Session 6: Engaging Government Agencies To Help the Project**  
Moderator:  
Chris Chalk, Mott MacDonald  
Panelist:  
Pamela Ross, Exim Bank  
Jean-Marc Aboussouan, IDB  
Ali Ayub, Opic

2:45 - 3:00pm  
**General Sessions Wrap-Up**  
- Summarize 2014 Summit – Keith Thompson  
- Ideas for 2015 Summit – Steve Pelham  
- ACC Headquarters Remarks – T.J. Schulz

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2014 ACC GLOBAL BUSINESS SUMMIT – Draft Agenda  
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