SAILING THE SEVEN C’S
CONSULT  CHANGE  CULTIVATE  CONNECT  COLLABORATE  COMMUNICATE  COACH

NAVIGATING THE WATERS OF THE AVIATION INDUSTRY

NOVEMBER 10 – 12, 2014
SANIBEL HARBOUR MARRIOTT RESORT & SPA
FT. MYERS, FL

AIRPORT CONSULTANTS COUNCIL >>> delivering excellence in airport development
www.ACConline.org
Plan now to join your colleagues at the ACC 36th Annual Conference & Exposition in Fort Myers, Florida and learn what it takes to navigate the waters of today’s aviation industry. This event will also provide a great opportunity to renew and broaden your professional industry contacts.

The theme of this year’s conference is “Sailing the Seven C’s: Consult, Change, Cultivate, Connect, Collaborate, Communicate, Coach.” Topics that will be covered include:

> Collaboration: the art of working with a team,
> Coaching: how to mentor your team,
> Convergence: emerging technology trends, and
> Change: Learning from former airport directors.

Other highlights of the conference program include the following:

> **Quality one-on-one time** to interact with key contacts via speed-dating sessions.
> **Firm Forums**, broken out into Very Small, Small, Medium, Large and Vendor firms, provide an opportunity to strategize how best to approach common opportunities and challenges.

**ACC committee meetings** offer industry leaders a dynamic platform to delve into the latest regulatory and policy issues, and to determine how to proactively influence the future landscape of the aviation industry.

And don’t forget the annual **ACC membership meeting** to help shape the future direction of your association!

Experience the Gulf Coast during a beautiful time of year in Fort Myers, Florida at the Sanibel Harbour Marriott Resort & Spa. Please bring your families and be prepared to enjoy yourselves at this waterfront property.

The 2014 ACC Annual Conference Committee Chair Kristin Shaw, Freelance Writer/Consultant, and Vice Chair, Dwight Pullen of CH2M HILL and their committee have done a terrific job of producing this year’s agenda. We thank them for their initiative and commitment to ensuring that attendees receive a great program. Our Annual Conference has a tradition of excellence and this year will be no exception.

We, along with the rest of the ACC board of directors and staff, look forward to seeing you at this year’s 2014 ACC Annual Conference & Exposition and sharing moments of discovery and relaxation.
**Sunday, November 9, 2014**

1:00 pm – 4:00 pm  **ACC Board of Directors Meeting**

5:00 pm – 6:00 pm  **2014 Committee Chair and Vice Chair Briefing** — Newly appointed ACC committee chairs and vice chairs are invited to attend a special session to discuss plans for the upcoming year.

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**Monday, November 10, 2014**

8:00 am – 12:00 pm  **Golf Tournament** — The Dunes Golf & Tennis Club, Sanibel Island

8:30 am – 11:30 am  **Community Volunteer Opportunity** — Sanibel Causeway Islands Beach Cleanup.

Join colleagues for this outdoor community service activity cleaning up the beaches on the Sanibel Causeway Islands. Transportation will be provided for our volunteers.

8:30 am – 11:30 am  **Recreational Activity** — Segway Guided Tour of Sanibel Island. Participation Limited.

10:00 am – 3:00 pm  **Exhibitor Set Up**

1:00 pm – 6:00 pm  **Registration Open**

3:00 pm – 3:30 pm  **Welcome & Opening Ceremony** — Come join the fun! Welcome to the City of Ft. Myers, and a “year-in review” for ACC members.  **Moderator:** Kristin Shaw, Freelance Writer/Consultant

3:45 pm – 5:45 pm  **Cultivate: Speed Dating — Part 1 & 2 (ACC Members)**

Back by popular demand! Come join two separate sessions for quality one-on-one time with the key contacts that you want to meet. Each session will feature representatives from A/E consultants, finance companies, vendors, contractors and other potential clients and teaming partners.  **Moderator:** Faith Varwig, Faith Group

6:00 pm – 6:30 pm  **Connect: New ACC Members’ Orientation and Networking Reception**

Learn how to make ACC most worthwhile for you and your firm. This is an opportunity for new ACC members to be teamed up with veteran ACC members in an informal gathering. Learn how to take full advantage of your new ACC membership and gain a perspective on ACC’s mission and services.

6:30 pm – 7:30 pm  **Connect: Welcome Reception**

Greet old friends and make new acquaintances while enjoying your favorite refreshments.

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**Tuesday, November 11, 2014**

7:30 am – 8:00 am  **Breakfast with Exhibitors**

8:00 am – 8:45 am  **Communicate: ACC Membership Breakfast Meeting**

Learn about the latest news from the staff and board leadership of ACC and take the opportunity to offer input.

8:45 am – 9:15 am  **Connect: Visit with Exhibitors**

9:15 am – 10:00 am  **Keynote: Why Thinking Outside the Box Takes All the Fun out of the Box: A Pragmatist’s Approach to Creativity**

**Speaker:** Kari Goetz, Director of Marketing, Tampa International Airport

**Moderator:** Kristin Shaw, Freelance Writer/Consultant

Kari Goetz will introduce exercises, ideas, and approaches that allow you to explore creativity without feeling the pressure of “being creative.” As the Director of Marketing for the Tampa International Airport, Goetz has introduced non-traditional approaches to common issues in the aviation industry. Using play theory, improvisation, and a lot of best practices, Goetz re-imagines traditional processes to create memorable products.

9:30 am – 10:00 am  **Coffee Break with Exhibitors**

10:00 am – 11:00 am  **General Session I — Collaborate: Partnering — More Science Than Art**

Partnering is not a barbeque or a liquid lunch. This session will focus on opportunities for exceptional project outcomes by integrating the right partners with stakeholders from inception through activation.

**Topics for Panel Discussion:**

- Connecting diverse teams for co-creation
- Building a structured process for collaboration
- Leveraging the power of collective wisdom
- Developing leadership capacity through coaching

**Moderator:** Ron Peckham, C&S Companies
CONFERENCE DAY 2 (CONTINUED)

Tuesday, November 11, 2014

11:30 am – 12:30 pm  **CULTIVATE: SPEED DATING PART III**
Come join us for the final speed-dating session featuring airport representatives as well as ACC members for quality one-on-one time with the key contacts that you want to meet.
**MODERATOR:** Faith Varwig, Faith Group

12:30 pm – 2:00 pm  **2014 ACC AWARDS LUNCHEON & INTRODUCTION OF THE ACC 2015 BOARD OF DIRECTORS CHAIR**

**ACC Aviation Award of Excellence**
**PRESENTER:** Lynn Leibowitz, Leibowitz & Horton Airport Management Consultants, Incorporated
**RECIPIENT:** Thella Bowens, President/CEO, San Diego County Regional Airport Authority
This prestigious award is being presented in recognition of Bowens’ leadership in industry organizations and commitment to success; her support of innovation in project delivery, sustainability, and airport design, as witnessed by the award-winning Terminal 2 “Green Build” program at SAN; and her respectful partnership with the consultant community throughout her career.

**ACC Board of Directors Chair Award**
**PRESENTER:** David G. Peshkin, P.E., ACC Board of Directors Chair, Applied Pavement Technology
**RECIPIENT:** TBD

2:30 pm – 3:30 pm  **CONCURRENT SESSION, OPTION 1 — COACH: HOW TO BRING THE OLD AND NEW DOGS TOGETHER**
We often talk about teaching the new associates all of the tricks of the trade, but there are also things the new kids on the block can teach the veterans. This session will teach you about coaching from both ends of the spectrum.
**MODERATORS:** Nick Ryan, Arora Engineers; and Zach Varwig, Faith Group

2:30 pm – 3:30 pm  **CONCURRENT SESSION, OPTION 2 — COLLABORATE: BEST PRACTICES IN PARTNERING**
Join an interactive discussion and dive into more detail from the morning general session on partnering techniques.
**MODERATOR:** Brad McAllister, Air-Transport IT Services, Inc.

3:30 pm – 4:00 pm  **COFFEE BREAK WITH EXHIBITORS**

4:00 pm – 5:30 pm  **CONVERGE: TECHNOLOGY SHOWCASE**
This session will introduce participants to new technology in the marketplace that add value, increase productivity, or streamline operations for ACC members.
**MODERATOR:** Forrest Swonsen, TransCore

6:00 pm – 8:00 pm  **CONNECT: NETWORK RECEPTION — ON THE POOL DECK — Billiards Tournament and Games**

8:00 pm – midnight  **HOSPITALITY SUITE — Casino Night**

Wednesday, November 12, 2014

7:30 am – 8:00 am  **CONVERGE: BREAKFAST WITH EXHIBITORS**

8:00 am – 9:00 am  **NON-TECHNICAL COMMITTEE MEETINGS**
Globalization, Advocacy/Finance & Project Delivery, ACC/AAAE Airport Planning, Design & Construction Symposium, ACC Annual Conference

9:00 am – 10:00 am  **TECHNICAL COMMITTEE MEETINGS**
Engineering, Planning & Environmental, Security, Terminal & Facilities

10:00 am – 10:30 am  **COFFEE BREAK WITH EXHIBITORS**

10:30 am – 11:30 am  **GENERAL SESSION II — TALK SHOW — FORMER AIRPORT DIRECTORS TURNED CONSULTANTS**
During this session, we will explore and identify professional development and managerial aspects common to both the consultant and airport director. Please join us in a lively ‘talk show’ formatted panel discussion and discover why the airport director is an individual who can adapt and thrive when faced with professional challenges and thoughts on their former airport director roles after joining the private sector.
**MODERATOR:** Roddy Boggus, Parsons Brinckerhoff

11:30 am – 1:30 pm  **GENERAL SESSION III — FIRM FORUM MEETINGS/BROWN BAG LUNCH**
A popular session returns for the fourth year will feature break-outs of big, medium, small, very small, and vendor firms providing an opportunity to discuss unique issues and challenges, and find solutions. The reconvened joint session will provide a venue to share perspectives for more effective collaboration in the future.
**MODERATOR:** Vesta Rea, Vesta Rea and Associates

2:00 pm – 2:30 pm  **CLOSING REMARKS & ADJOURN**
Natural beauty abounds at Sanibel Harbour Marriott Resort & Spa. Located on the tip of Fort Myers in the area known as Punta Rassa, this Marriott resort is the perfect spot for capturing a spectacular, romantic sunset over Sanibel and Captiva Islands.

**Sanibel Harbour Marriott Resort & Spa**

- 278 exceptional guest rooms
- 69 spacious suites
- Complimentary wired and wireless high-speed Internet access in guestrooms & public space
- Marriott’s Revive® bedding
- Private balconies off all resort guest rooms
- Plug-in Panel for superior connectivity
- Smoke-free hotel policy

**Community Volunteer Opportunity**

**Sanibel Causeway Islands Beach Cleanup**

Join colleagues for this outdoor community service activity cleaning up the beaches on the Sanibel Causeway Islands on the morning of Monday, Nov. 10. Transportation will be provided for our volunteers. Buses depart for the island at 8:30 a.m. Contact Colleen Flood at ColleenF@ACConline.org to sign up or for more information.

**Recreational Activities** (See last page for registration)

**Annual ACC Golf Tournament**

Join fellow ACC members and conference attendees for this year’s golf tournament at The Dunes Golf & Tennis Club. The golf club features an 18-hole championship course with challenging play amid an abundant natural landscape. Experience the tropically lush links and the stunning back nine, a wildlife preserve sanctioned by the Audubon Cooperative Society, where a diverse array of native wildlife can be observed. Please bring extra golf balls as there are many waterways. Please be aware of your surroundings while playing as natural wildlife, including alligators, can be present on the course. Shotgun start begins promptly at 8 a.m. Hot buffet lunch is included. There will be prizes for closest-to-the-pin, longest drive and best foursome. Rental clubs are available for a $30.00 charge and come with two sleeves of golf balls. $135.00 per person.

**Sanibel Island Segway Tour**

Segway of Sanibel has eco-friendly tours of the island and helps to reduce the impact of global warming by using electric powered Segways that use 14 times less greenhouse gas emissions than a car. The two-hour Segway guided tour is a great experience for first timers and veteran riders alike, although you must be at least 14 years old and a minimum of 100 lbs. to go on the tour. The bus departs the resort at 8:30 a.m. sharp for your 9 a.m. Segway tour of Sanibel Island. Buses return to the resort at 11:30 a.m. PARTICIPATION LIMITED TO 10 PEOPLE. The cost of the Segway Tour, with tax, gratuity and transportation to the island, is $80.00 per person. Please keep in mind this also covers the $6.00 fee per vehicle to use the Causeway Bridge to gain access to the island.

**Reservations**

Individual reservations can be made by calling the Sanibel Harbour Resort & Spa at 1-800-767-7777 and referencing the 2014 Airport Consultants Council Annual Conference. You may book reservations through the Marriott website using the link on the ACC Annual Conference webpage which will automatically load the group dates and booking code. Reservations must be booked no later than October 17, 2014 to receive the contracted rate of $179.00 and the waived resort fee. All attendees must book reservations within the group block to receive these special concessions. The resort has a 7-day cancellation policy. If a cancellation occurs within 7 days of arrival, a one-night fee applies per reservation. Please be advised, when booking online reservations, guests will be made aware of our normal nightly resort fee of $15.00 but this fee has been waived for ACC attendees and will not be reflected on your bill. Please also be aware that the resort does not provide airport shuttle service.

**Ground Transportation**

The resort is a 35-minute ride from Southwest Florida International Airport (RSW). Please make your own transportation arrangements for this meeting as the resort does not provide airport shuttle service. Typical taxi cab fares range from $40-50.00 one-way. MBA Airport Transportation also services the resort. They can be reached at the MBA reservations hotline (239) 482-2777. Rental cars are available at Southwest Florida International Airport. The following companies service the airport: Advantage Rent A Car, Alamo Rent-A-Car, Avis, Budget, Dollar, Enterprise, Hertz, National, and Thrifty. If renting a car, please keep in mind there is a $6.00 fee per vehicle, cash only, to use the Causeway Bridge to gain access to Sanibel Island. The resort is located BEFORE the bridge pay station but there are several ACC recreational and community service activities taking place on the island. Overnight self parking at the resort is $12.00 + tax per night. Overnight valet parking is $20.00 + tax per night.

**Weather and Conference Attire**

November is a beautiful time of year on the Gulf Coast with low humidity and mild weather. November typically offers daytime highs between 79°F to 84°F and corresponding nighttime lows of 59°F to 65°F. Appropriate attire for the conference is business casual, so dress comfortably — you can leave your business suits at home and unwind in this relaxing environment.

The tour and golf tournament will take place regardless of weather conditions. ACC reserves the right to cancel a tour when the minimum number of participants is not met. Should this occur, full refunds would be distributed after November 24, 2014. Payment for recreational activities may be paid separately to ACC if you wish to separate the cost of the activity from your business expenses.
### EXHIBITOR SPACE FEES

**Table Top Exhibits**

<table>
<thead>
<tr>
<th>ACC Member Rate</th>
<th>Non-Member Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>By 9/30/14: $1975</td>
<td>By 9/30/14: $2675</td>
</tr>
<tr>
<td>After 9/30/14: $2475</td>
<td>After 9/30/14: $2975</td>
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1. Please read the Exhibitor Rules and Regulations on the next page.
2. Select exhibit booth number(s) from the floor plan. Complete this form in full, sign and return with your payment as indicated below, and in accordance with the Rules and Regulations, to ACC, 908 King Street, Suite 100, Alexandria, VA 22314. If payment is not received, exhibit space will be released for resale.

### I WOULD LIKE: [CHECK ALL THAT APPLY]

- A one-year membership. (Member dues must be paid in full to receive member rates on booth space.) Please visit the ACC website for membership dues information.
- A table top booth at the ACC Annual Conference, as specified below. Exhibit booth includes one delegate registration. Additional Booth Personnel should use the registration form and mark “Extra Exhibit Personnel.”

### NAME OF COMPANY

### NAME OF CONTACT PERSON

### TITLE OF CONTACT PERSON

### NAME OF PERSON WHO WILL BE EXHIBITING

### STREET ADDRESS | CITY | STATE | ZIP CODE | COUNTRY

### PHONE #: | FAX #: | E-MAIL

### BOOTH LOCATION # CHOICES:

#### 1ST CHOICE | 2ND CHOICE | 3RD CHOICE

> **PLEASE NOTE: BOOTH LOCATIONS ARE APPROXIMATE**

### COMPANIES YOU WOULD LIKE TO BE NEAR

### COMPANIES YOU WOULD RATHER NOT BE NEAR

By submitting this Exhibitor Space Application and Contract, the above-named company requests space in the Exposition to be held November 10 – 12, 2014, at the ACC Annual Conference and Exposition in Ft. Myers, Florida. We agree to pay ACC for said space in accordance with the terms and conditions outlined herein, and understand that, once accepted by ACC, this document, including the Rules and Regulations printed on the next page, constitute a valid and binding contract between us and ACC. We agree to comply with all instructions, rules and regulations, as set out herein.

I, the duly authorized representative of the above-named company, on behalf of said company, subscribe and agree to all the terms, conditions, authorizations and covenants contained in this Exhibitor Space Application and Contract and the Rules and Regulations set out on next page.

### METHOD OF PAYMENT

[Payable in U.S. dollars drawn on a U.S. bank]

| TOTAL $ __________ |

- [ ] CHECK ENCLOSED (PAYABLE TO ACC)
- [ ] CHARGE TO: [ ] AMERICAN EXPRESS [ ] MASTERCARD [ ] VISA

#### ACCOUNT NUMBER

#### NAME AS IT APPEARS ON CARD

#### BILLING ADDRESS

#### CITY

#### STATE

#### ZIP

#### SIGNATURE

#### DATE

### SPACE RESERVATION INFORMATION

Space is not assigned until your contract and payment are received by ACC. Space may not be reserved by telephone. To be eligible for the ACC member rate, firms must be in good standing with ACC before submitting your application. Upon receipt of your contract and payment, ACC will send an exhibitor confirmation letter indicating your space assignment. Exhibitor Service Kits will be sent to all exhibitors prior to the show. Priority exhibit space will be assigned to ACC members and those firms that exhibited at ACC’s 2013 Conference and Exposition in Tucson, Arizona.

For more information about exhibiting or sponsorships, please contact Colleen Flood at 703-683-5900.
 hymd sponsors

CONTRIBUTING $5,000 RECEIVE:

- One complimentary guest pass to the event that they are sponsoring
- One complimentary recreational activity
- One complimentary conference registration
- Table top display available for displaying promotional materials in the conference registration area

PLATINUM SPONSORS

CONTRIBUTING $3,500 RECEIVE:

- One complimentary guest pass to the event that they are sponsoring
- One complimentary recreational activity
- One complimentary conference registration

GOLD SPONSORS

CONTRIBUTING $2,500 RECEIVE:

- One complimentary guest pass to the event that they are sponsoring
- One complimentary recreational activity

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BENEFITS

ALL SPONSORS RECEIVE:

- Firm name and logo on www.ACConline.org
- Firm name and logo in final conference program
- Firm name and logo listing in winter 2014 issue of “Airport Consulting”
- Signage and verbal recognition at the event
- Promotion through social media outlets

PLUS THESE BENEFITS:

DIAMOND SPONSORS

CONTRIBUTING $5,000 RECEIVE:

- One complimentary guest pass to the event that they are sponsoring
- One complimentary recreational activity
- One complimentary conference registration
- Table top display available for displaying promotional materials in the conference registration area

PLATINUM SPONSORS

CONTRIBUTING $3,500 RECEIVE:

- One complimentary guest pass to the event that they are sponsoring
- One complimentary recreational activity
- One complimentary conference registration

GOLD SPONSORS

CONTRIBUTING $2,500 RECEIVE:

- One complimentary guest pass to the event that they are sponsoring
- One complimentary recreational activity

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EXHIBITOR RULES AND REGULATIONS

PAYMENT OF EXHIBIT SPACE
Application will not be processed without the required payment. All applications must be accompanied by the full payment of the space rental charge. In order to receive the member rate, Exhibitor’s dues must be paid in full at the time of the conference. In addition, any outstanding invoices to ACC must be paid in full the time of the conference. Failure to pay may result in termination of this contract.

CANCELLATION OF EXHIBIT SPACE
Exhibit space may be canceled in writing up to ninety-one (91) days prior to the opening of the Exposition without penalty. However, a cancellation charge equal to one-third (1/3) of the fee for the space will be assessed by Airport Consultants Council (ACC) for space canceled from ninety (90) to sixty-one (61) days prior to the opening date of the Exposition; twenty-five (25) percent of the cost of the space if canceled from sixty (60) to thirty-one (31) days prior to the opening date; and the full fee for the space if canceled within thirty (30) days of the opening of the Exposition. All cancellations must be made in writing to ACC, 908 King Street, Suite 100, Alexandria, VA 22314.

ASSIGNMENT OF EXHIBIT SPACE
Space will be assigned by ACC in accordance with the policy announced at the time space is offered for reservation. ACC reserves the right to relocate display areas for the benefit of the Exhibitor, or for the betterment of the Exposition. No contract shall be in force until signed by ACC.

TERMINATION OF CONTRACT
ACC reserves the right to terminate this contract immediately if an Exhibitor does not follow these Rules and Regulations. ACC also reserves the right to withdraw from the Exhibitor possession of his exhibit space if the Exhibitor fails to perform any material term of the contract or refuses to abide by these Rules and Regulations.

In the event of a default by the Exhibitor, as set forth in the previous paragraph, the Exhibitor shall forfeit or liquidate damages the amount paid by it for the space rental, regardless of whether or not ACC enters into a future lease of the space involved. The above forfeitures will be effective even though the exhibit space no longer required by the withdrawing company may subsequently be rented by ACC to another company. In case the Exhibit premises shall be destroyed or damaged, or if the Exposition fails to take place as scheduled or is interrupted and/or discontinued, or access to the premises is prevented or interfered with by reason of any strike, lockout, injunction, act of war, Act of God, emergency declared by any governmental agency or by ACC, or for any other reason, this contract may be terminated by ACC. In the event of such termination, the Exhibitor waives any and all damages and claims for damages and agrees that the sole liability of ACC shall be to return to each Exhibitor his payment less the pro rata share of all costs and expenses committed and incurred by ACC.

EXHIBITORS CANNOT SUBLET ANY PART OF THEIR DESIGNATED EXHIBIT SPACE
No Exhibitor shall assign, sublet or share the space allotted with another business or firm unless approval has been obtained in writing from ACC. Exhibitors are not permitted to feature names or advertisements of non-exhibiting manufacturers, distributors or agents in the Exhibitor’s display, with the exception of parent or subsidiary companies.

EXHIBITORS’ AUTHORIZED REPRESENTATIVES
Each Exhibitor shall provide ACC by September 30, 2014 the name and title of the person who will be in attendance at the exhibition and responsible for the installation, operation and removal of the exhibit. Said representative shall be authorized by the Exhibitor to enter into such service contracts as may be necessary, the cost of which shall be the Exhibitor’s sole responsibility.

EXHIBIT FLOOR BEHAVIOR
No exhibits will be permitted which interfere with the use of other exhibits or impede access to them or impede the free use of the aisles. Booth personnel are required to confine their activities within the Exhibitor’s booth space. This includes physical incursions, as well as sound or light.

Part from the specific display space for which an exhibiting company has contracted with ACC. NO PART OF THE EXHIBIT HALL, SURROUNDING GROUNDS OF THE CONVENTION CENTER, HOTEL PUBLIC SPACE OR HOSPITALITY SUITES MAY BE USED BY ANY ORGANIZATION OTHER THAN ACC FOR DISPLAY PURPOSES OF ANY KIND OR NATURE.

If audio-visual or loud speakers are used, the Exhibitor agrees to comply with union requirements for the operation of the equipment. Sound presentations will be permitted if tuned to conversational levels and if not objectionable to neighboring Exhibitors. The Management (ACC) Hotel reserves the right to restrict the use of glaring lights or objectionable light effects. Nothing can be posted, tacked, nailed, screwed or otherwise attached to the columns, walls, floors, ceiling, or furniture. No firm or organization is permitted to engage in direct sales or order taking activities within the exhibit area.

FIRE REGULATIONS
To ensure the safety of all participants, Exhibitors shall observe all state and local fire regulations. The cost for repairing any damages to the convention center or hotel caused by the Exhibitor will be billed to the responsible Exhibitor.

EXHIBITION SET UP
All displays must be fully set up and ready by 5:00 p.m. on Monday, November 10, 2014. After that time, any unattended booth with created displays will be set up at the discretion of ACC and all expenses will be charged to the Exhibitor. The Exposition will open promptly at 6:30 p.m.

EXHIBIT TEAR DOWN
The dismantling of all displays begins at 11:30 a.m. on Monday, November 12, 2014 and continues through 4 p.m. All Exhibitor displays or materials left in booths without instruction will be packed and shipped at the discretion of ACC and all charges will be assessed to the Exhibitor.

AIRPORT CONSULTANTS COUNCIL RESERVES THE RIGHT TO MAKE CHANGES TO THESE RULES
Any matters not specifically covered herein are subject to decision by ACC. ACC reserves the right to make such changes, amendments and additions to these rules as are considered advisable for the proper conduct of the exposition, with the provision that all Exhibitors will be advised of such changes.

INDEMNIFICATION
ACC, its members, the representatives and employees thereof, its Official Service Contractors, the Hotel(s) and their respective officers, directors, agents and employees from and against all claims, actions and judgments (and all reasonable expenses incidental to the investigation and defense thereof, including reasonable attorney fees) based on or arising out of death or injury to person or persons or damages to property, including the Exhibitor’s property or goods, caused by, or arising out of, the negligence of ACC, its agents, employees, or contractors; or the negligent use, occupancy or activities of Exhibitor at or on the exhibit space or within the Exposition Hall; provided, however, that Exhibitor shall not be liable for any injuries, damage, or loss to the extent that such injury, death, damage or loss is caused by the sole fault or sole negligence of ACC, its Official Service Contractors, the Hotel(s) or their respective employees.

Exhibitors shall carry public liability insurance with financially responsible underwriters, insuring Exhibitor against liability for bodily injuries (including wrongful death) and damage to property caused by Exhibitor’s negligence, occupancy or activities by Exhibitor at or on the exhibit space or within the Exposition Hall, the policy limits thereof to be a single limit of $1,000,000.00 for any one occurrence, bodily injury and property damage liabilities.

Exhibitor shall name Airport Consultants Council as an additional insured on such policies of insurance to the extent Exhibitor is required to indemnify ACC and shall furnish ACC with certificates of such insurance coverage.

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SPONSORING

Sponsorships are available on a first-come, first-served basis, so don’t delay!
Team up with another firm to sponsor an event. For example, two Gold Sponsors could team up for the Golf Luncheon and both will receive complimentary passes for the event! For availability and information, contact Colleen Flood, ACC Manager, Marketing & Member Services, at 703-683-5900.

ALL SPONSORS may distribute marketing items, giveaways such as pens, coffee cups, etc. The items to be given away must be coordinated with ACC to ensure their distribution is logistically feasible. If sponsoring a specific event, distribution of promotional items is limited to the sponsored event only.

CONTRIBUTING $5,000 RECEIVE:

- Lanyards
- Golf Tournament
- Keynote Session
- Hospitality Suite
- Network Reception

DIAMOND

Welcome Reception
Conference Bags
Community Service Activity
Tuesday Morning Breakfast
Awards Luncheon
Registration

GOLD

Continental Breakfast Wednesday
Brown Bag Meeting Luncheon
Golf Luncheon

PLATINUM

SOLD

SILVER

Morning Break Tues with Exhibitors
Morning Break Wed with Exhibitors
Afternoon Break Tues with Exhibitor
New Member Reception
Committee Chair/Vice Chair Briefing
Golf Tournament Beverage Cart

ACC PLAYERS

$ 500

Ladies Night Out
On Wednesday evening, ACC invites you to relax and network with other attendees and sponsors. Enjoy cocktails, light refreshments, and the company of other attendees and sponsors at the Networking Reception. The cost for the Networking Reception is $500.

Proceeds for the sponsorship program help defray costs of the conference.

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ACC 36th Annual Conference & Exposition
REGISTRATION FORM

NOVEMBER 10 – 12, 2014 > > > SANIBEL HARBOUR MARRIOTT RESORT & SPA / FT. MYERS

CONFERENCE FEES

ACC MEMBERS               PAID BY    PAID AFTER
Delegate ..................... 10/10/14  10/10/14
Delegate ..................... $725       $750

NON-MEMBERS               PAID BY    PAID AFTER
Delegate ..................... $1195      $1225

EXTRA EXHIBITOR PERSONNEL
ACC Members .................. $395       $425
Non-members .................. $420       $450

EXTRA TICKETS FOR GUESTS**       PRICE       QUANTITY
Monday Welcome Reception ........ $85
Tuesday Breakfast (spouse/guest) $42
Tuesday Network Reception ....... $135
Tuesday Hospitality Suite ...... $50
Wednesday Breakfast (spouse/guest) .... $28
All Events Guest Package ........ $275

**Delegate conference fees already include tickets for these and other events outlined in the agenda. You do not need to purchase extra tickets unless someone is accompanying you who is not a registered delegate.

Sponsorships are available on a first-come, first-served basis, so don’t delay! For event availability, contact Colleen Flood at 703-683-6900. Please check the event you would like to sponsor.

- Lanyards .................. $5,000
- Golf Tournament ........ $5,000
- Keynote Session ........ $5,000
- Hospitality Suite ........ $5,000
- Network Reception ....... $5,000
- Welcome Reception SOLD $3,500
- Conference Bags .......... $3,500
- Community Service Activity $3,500
- Tuesday Morning Breakfast $3,500
- Awards Luncheon ......... $3,500
- Registration ................ $3,500
- Continental Breakfast Wednesday $2,500
- Brown Bag Meeting Luncheon $2,500
- Golf Luncheon ............. $2,500
- Morning Break Tues with Exhibitors SOLD $1,500
- Morning Break Wed with Exhibitors .......... $1,500
- Afternoon Break Tues with Exhibitor .... $1,500
- New Member Reception ...... $1,500
- Committee Chair/Vice Chair Briefing ...... $1,500
- Golf Tournament Beverage Cart .......... $1,500
- ACC Players ............... $ 500

Sponsorship funds are used to defray costs of the conference.

DELEGATE AND SPOUSE/GUEST RECREATION ACTIVITIES [OPTIONAL]

MONDAY, NOVEMBER 10
EVENTS BEGIN BETWEEN 8 AND 9 AM AND EXTEND INTO THE AFTERNOON

- GOLF TOURNAMENT $135/PER PERSON [PLEASE CHECK]:
  - DELEGATE GOLF HCP: __________
  - GUEST GOLF HCP: __________

REQUEST TO PLAY WITH: __________

- SANIBEL ISLAND SEGWAY TOUR $80/per person

TUESDAY, NOVEMBER 11
6:00 PM – 8:00 PM
Network Reception on the Pool Deck — Billiards Tournament and Games
All registered delegates are invited to the Tuesday Network Reception (Spouse/Guest Rate is $135 — see left column). Participation in the billiard tournament is FREE for delegates but is limited due to space. Please sign up for the tournament at registration. Prizes will be awarded.

Payment for recreational activities may be paid separately to ACC if you wish to separate the cost of the activity from your business expenses.

PAYMENT

- CHECK ENCLOSED (PAYABLE TO ACC)
- CHARGE TO: ○ AMERICAN EXPRESS ○ MASTERCARD ○ VISA

ACCOUNT NUMBER ............................................. EXP. DATE /

NAME AS IT APPEARS ON CARD .......................... CVC CODES

BILLING ADDRESS

CITY .......................... STATE ........ ZIP

SIGNATURE ...........................................

SUBMIT MAIL or FAX registration form and payment to:
Airport Consultants Council, 908 King Street, Suite 100,
Alexandria, VA 22314, Phone 703-683-5900, Fax 703-683-2564
OR register ONLINE: www.ACConline.org

CANCELLATION POLICY Cancellations must be made in writing and received by October 3, 2014 to receive a refund. No refunds will be issued for cancellations received after October 3, 2014. A non-refundable processing fee $150 per person will be deducted from the refund which will be processed after the conference. ACC encourages you to send a substitute if you are unable to attend on such short notice.

www.ACConline.org

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