



we're back...and this year we're tackling speed networking!

ACC ANNUAL 2017

SPEED NETWORKING (the event previously known as speed dating)

The object of speed networking: to join companies together for a common purpose – to create teams with the right partners. One of the values of ACC membership is the opportunity to have 5 minutes with potential partners to exchange cards, state your value, and ask for advice or recommendations. This is more than social networking; it's business networking in a focused environment.

SESSION 1: Tuesday, November 7, 2017

11:15 AM-12:15 PM

SESSION 2: Tuesday, November 7, 2017

4:45 PM-5:45 PM

Session 1: Horizontal (Flatwork)

Session 2: Vertical (Buildings)

Potential discussion topics are as follows:

- | | |
|------------------------------------------|----------------------------------------|
| → Runway/Taxiway Rehabilitation | - Architecture/Terminal Development |
| → Terminal Apron Improvements | - Master planning |
| → AOA Improvements | - Security |
| → Aircraft Fueling | - MEP Design |
| → Deicing Facilities | - Digital Signage and Special Systems |
| → Specialities (sustainability) | - Geographic Information Systems (GIS) |
| → Vendors (Jet bridges, Gate Management) | - Vendors (IT, FFE) |
| → Aircraft fueling | - Parking garages, CONRAC |
| → Lighting & Navigational Aids | - Baggage Handling Systems |

HOW IT WORKS:

Delegates can register for either Horizontal or Vertical (or both) sessions. Depending on the number of participants, we may only be able to accommodate your top choice. Once the registration period has closed, the data will be reviewed and a confirmation will be sent out to all registrants with their appointment schedules. Each appointment/session will be 5 minutes in length. Total appointments available will depend on number of participants and hosts.

Registration will include a link to a short survey to collect some info:

- Contact information
- Choose either “horizontal” or “vertical” session (there will be an option to choose both, however we won’t be able to guarantee both)
- Name minimum 5 people or firms you would like to meet with
- Are there specific companies you do not wish to meet with?

Once survey results are collected and tallied, the committee will match up individuals to hosts, with the intention of starting each person with the top priority from their wish lists, and more if possible.

Survey will be released for a 2-week registration process. Limited spots are available.

EXAMPLE:

- | | |
|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Airside | RS&H, AECOM, WSP, C&S, etc...”hosting”
Five star, Kimley Horn, HDR, etc...”participants”
LAX (major runway work, etc)
SAN (runway work, etc.)
Other airports |
| Landside | Gensler, HOK, Atkins, Suffolk, Southwest, Quantum, etc... “hosting”
Faith Group, Iron Horse, Arora, Evans, etc... “participants”
PHX (terminal work)
Burbank (terminal work) |