



## 2018 GLOBAL BUSINESS SUMMIT

25 – 26 JANUARY 2018  
WASHINGTON, DC

INSIGHTS FROM GLOBAL AVIATION EXPERTS



**Hamilton Hotel**  
**1001 14<sup>th</sup> Street N.W.**  
**Washington, DC**

### ***Leveraging International Partnerships to Deliver World Class Airports***

## **DRAFT PROGRAMME** *(as of 22 January)*

**THURSDAY 25 JANUARY 2018**

**9.30 Registration**

**10.00 Welcome & Introductions**

Chris Chalk, BAG Vice Chair / Mott MacDonald  
Mary Ellen Eagan, ACC Chair / HMMH

**10.20 Networking Icebreaker**

*Facilitator: Diane Burt, WSP*

**11.00 Keynote Session – Setting the Stage**

*Moderator: T.J. Schulz, ACC*  
*Kevin Burke, President & CEO, Airports Council International – North America*

**11.30 Global Aviation Market Outlook**

*Learn about the latest trends and projections in the international aviation market and implications for airport development*

*Facilitator: Jenny Buckley, Arup*

*Panelists:*

*John Heimlich, Vice President and Chief Economist, A4A*  
*Simon Pickup, Marketing Operations Director, Airbus*

**12.20 Lunch**

**13.15 General Session 1 - Airport Privatisation & PPP Markets**

*Facilitators: Roddy Boggus, RS&H / Matthew Butters, Pascall+Watson*

*Topics:*

- Key principles behind P3s, the role they can play in improving airport infrastructure
- Collaboration and Sharing experiences
- Pros, Cons, and Risks for companies

*Panelists:*

*Eliot Lees, ICF  
Peter Kirsch, Kaplan Kirsch & Rockwell  
Steve Van Beek, SDG  
David-Olivier Tarac, ADP International Americas  
Maxine Hill, WSP*

**14.15 Refreshment Break**

**14.40 Think Tank Session 1 - Airport Privatisation & PPP Markets**

*Overview: Build an airport P3 team in this interactive, roundtable exercise.*

*Facilitators: Roddy Boggus, RS&H; Matthew Butters, Pascall+Watson; Paul Drury, Ultra Electronics*

**16.15 Lessons Learned: Airports Perspective**

*Listen and discuss learning points from an airport owners' perspective.*

*Facilitator: Jay Liese, Corgan*

*Panelists:*

*Bob Henry, ADCI-Corporation  
Todd Sheller, Metropolitan Washington Airport Authority  
Edgar Vila Pouca, Heathrow Airport  
Anand Srivastava, Link Legal, Indian Airport Sector*

**17:15 Drinks Reception**

**18.30 End Day One**

**FRIDAY 26 JANUARY 2018**

**08.30 Registration**

**09.00 Welcome & Introductions**

Chris Chalk, BAG Vice Chair / Mott MacDonald  
Mary Ellen Eagan, ACC Chair / HMMH

**09.10 General Session 2 - Building Effective International Teams for Global Projects**

*Facilitators: Steve Pelham, Jacobs | Diane Burt, WSP*

*Topics:*

- *Lessons learned from working as teams globally for major opportunities / big bids such as Changi or Amsterdam*
- *Where are global relationships formed? Which roles do events such as this conference play?*
- *How to engage small and medium sized companies*
- *Implications from future consolidations*

*Panelists:*

David Coyne, Benoy  
Rosemarie Andolino, MAG USA  
Mitch Chokas, ARCADIS  
Isabella Leone, Portland Designs  
Chris Chalk, Mott MacDonald

**10.30 Break**

**10:45 Think Tank Session 2 - Global International Team Approach to Projects Building Effective Project Teams**

*Overview: Interactive, roundtable discussions focused on developing recommendations and solutions through case studies or scenarios on ways to improve teams for international project pursuits.*

*Facilitators: Steve Pelham, Jacobs | Diane Burt, WSP*

**12.15 Networking Lunch**

**12:45 Roundtable Session – Recruiting and Retaining Talent**

**13:30 Event Close / Pre-arranged Networking Meetings**