



**Rancho Bernardo Inn, San Diego, CA**

**November 6-8, 2017**

***Building Partnerships***

***For Airports – Relationships – Your Business***

### **Preliminary Agenda**

*(as of 10-10-2017)*

#### **Sunday, November 5, 2017**

2:00 – 5:00 pm - **ACC Board of Directors Meeting**

#### **Monday, November 6, 2017**

Bus Departs 7:00 am; Shotgun Start 8:00 am – 1:00 pm – **Golf Tournament & Awards Luncheon – Maderas Golf Course (Off-Site - Separate Advanced Registration Fee Required)**

Bus Departs 9:15 am; 10:00 am – noon - **Community Volunteer Opportunity**

*Join colleagues for this community service activity assisting **Feeding San Diego** with food sorting for families in need in the greater San Diego area. Transportation will be provided for our volunteers at 9:15 a.m. in front of the resort. The Feeding San Diego warehouse is often a bit warmer or colder than it is outdoors, so dress accordingly. Please wear casual clothing you won't mind getting dirty. All volunteers must wear closed-toe shoes and sign a waiver in order to participate. Sign up by emailing your interest to Colleen Flood at [colleenf@acconline.org](mailto:colleenf@acconline.org).*

10:00 am – 3:00 pm - **Exhibitor Set Up**

1:00 – 6:00 pm - **Registration Open**

1:30 – 2:30 pm - **\*NEW - Is Your Firm At Risk? A Workshop on How to Identify and Manage Risk in Airport Contracts**

Join Nicole L. Mangino, Esq., Vice President and Director of Field Operations with XL Catlin, in an informative, interactive workshop on recent trends in airport contracting, how to identify indemnification provision, and strategies to negotiate and mitigate problematic clauses with airport clients. This is a must attend for airport development companies!

1:45-2:45 pm - **2018 Committee Chair and Vice Chair Briefing**

ACC committee chairs and vice chairs are requested to attend a special session to discuss plans for the upcoming year.

***Join the discussion on Twitter - #ACC39***

3:00 – 4:15 pm - **Opening Ceremonies - Welcome to San Diego!**

**Speakers:** *T.J. Schulz, ACC; Roddy Boggus, Suffolk; Nick Ryan, Arora Engineers; Jeffrey Woodson, Vice President of Development; San Diego County Regional Airport Authority*

**Keynote Address – Does U.S. Airport Privatization Have a Future?**

**Robert Poole, Reason Foundation**

Robert Poole is the director of transportation policy and co-founder of the Reason Foundation. He is an MIT-trained engineer, and has advised the Ronald Reagan, the George H.W. Bush, the Bill Clinton, and the George W. Bush administrations. Poole will discuss the modest resurgence of interest in U.S. airport privatization and public-private partnerships since the first Midway Airport privatization effort. He will contrast the U.S. situation with the continued global trend of airport privatization and will speculate on how airports may fit into the Trump Administration's private-capital-oriented infrastructure agenda.

4:30 – 6:00 pm – **General Session I: Disruption – New Opportunities to Finance and Deliver Projects at Airports**

**Moderator:** *Ben DeCosta, DeCosta Consulting, LLC*

**Panelists:** *Bob Poole, The Reason Foundation; Former Rep. John Mica; Frank Miller, Burbank Airport; Tina Millan, WSP; Elliott Black, FAA Office of Airport Planning and Programming (invited)*

Following the keynote, industry leaders will discuss the evolution of program financing and strategies to execute successful projects in an evolving landscape. New methods to assist airport of all sizes in delivering their capital programs will be explored in this informative session.

6:30 – 7:30 pm – **Welcome Reception in the Exhibit Hall**

Greet old friends and make new acquaintances while enjoying your favorite refreshments. Light hors d'oeuvres, beer, and wine will be served.

## **Tuesday, November 7, 2017**

7:45 am – **Full Breakfast with Exhibitors Opens**

8:00 – 9:00 am – **ACC Membership Breakfast Meeting**

Learn the latest news from the staff and officers of ACC and take the opportunity to offer input.

9:00 – 9:30 am – **Coffee Break with Exhibitors**

9:30 – 11:00 am – **General Session II: Disruption – Corporate Challenge: Bring Disruption to the Industry!**

**Moderator:** *Ron Peckham, C&S Companies*

**Panelists:** *Chris Mayer, Suffolk; Nancy Pridal, Lamp Rynearson & Associates; Tom Mochty, Woolpert; Kimon Onuma, Onuma, Inc.*

Many companies are finding that disrupting an existing market can be the quickest way to the top. How are companies disrupting the norm? What are they doing to bring innovation and new ways of doing business to clients? Come hear from thought leaders on corporate strategies that are driving innovation.

11:15 am – 12:15 pm – **Speed Networking PART I - Horizontal**

We are here to join companies together for a common purpose – to create teams with the right partners. One of the values of ACC membership is the opportunity to have 5 minutes with potential partners to exchange cards, state your value, and ask for advice or recommendations. This is more than social networking; it's business networking in a focused environment. This session will focus on "Horizontal" or Outside the terminal work, eg. Runway lighting, pavement, engineering, flatwork, jetbridges, specialties, air craft fueling, and the like.

**Moderator:** *Kristin Shaw, Airport Improvement Magazine; Krista Tapley, Arconas*

*Join the discussion on Twitter - #ACC39*

12:30 – 1:45 pm

## 2017 ACC Awards Luncheon

### ACC Aviation Award of Excellence

*Presenter: Krys Bart, Krys T. Bart & Associates, LLC*

*Recipient: Former Representative John Mica*

Former Rep. John Mica has been a fierce advocate for U.S. airports and had a direct hand in passing major legislation that has benefited this country's aviation system and increased the security of the traveling public. He is this year's recipient of the 2017 ACC Aviation Award of Excellence.

### ACC Board of Directors Chair Award

*Presenter: Roddy Boggus, ACC Board of Directors Chair, Suffolk; Recipient: TBA*

1:45 – 2:15 pm – **Dessert Break with Exhibitors**

2:15 – 4:15 pm – **Project Collaboration – Building an Effective Project Team**

**Moderator: Regine Weston, Arup**

**Encouraged Participation by All**

Whether a consultant, manufacturer or airport owner, this session will encourage participation by all to help build an effective project team to complete a fun and challenging task. Come ready to be challenged and have fun as everyone will be encouraged to participate during this session.

4:15 – 4:45 pm - **Refreshment Break with Exhibitors**

4:45 – 5:45 pm – **Speed Networking PART II - Vertical**

Speed Networking Part II with same format as this morning's session. This session will focus on "Vertical" or Inside the terminal work, eg. Architecture, master planning, design build projects, IT, CONRAC, baggage systems, and the like. The focus is to match up potential teams/partners based on more specific types of current or future projects.

6:15 – 8:45 pm – **Network Reception – Billiards Tournament, Games, and More!**

Please dress casually, jeans are encouraged, and bring a jacket for our Network Reception located outdoors. We will have **a dinner buffet** so no need to make dinner plans. The dinner buffet, including dessert, will be serving food from 6:30-8:00 p.m. **only**. Come to network and socialize with colleagues and join in the many games offered.

8:45 pm - midnight – **Hospitality Suite – Foosball Tournament, Card Games, and More!**

The networking continues post-Network Reception. Come to socialize with colleagues and join in the many games offered post-Network Reception. Beer and wine will be served.

## Wednesday, November 8, 2017

7:30 - 8:00 am – **Full Breakfast with Exhibitors**

*(bring your breakfast to your committee meeting if needed)*

8:00 – 9:00 am – **ACC Committee Meetings**

### Non-Technical Committee Meetings

- Advocacy / Finance & Project Delivery
- ACC/AAAE Airport Planning, Design & Construction Symposium
- ACC Annual Conference

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9:00 – 10:30 am

**Technical Committee Meetings**

- Engineering
- Planning & Environmental
- Security
- Terminal & Facilities

10:30 – 11:00 am – **Coffee Break with Exhibitors**

11:00 am – 12:30 pm – **General Session III: Disruption – The Airports & Airlines Perspective**

**Joint Moderators: Ray MacKeen, Whiting-Turner; Chris Bradley, AvAirPros**

**Panelists: Denise McElroy, Southwest Airlines; Chip Sandifer, Spirit Airlines; James E. Bennett, A.A.E., Phoenix Sky Harbor International Airport; Rick Belliotti, San Diego International Airport**

Hear perspectives from a diverse set of clients on innovative ways they are looking to gain a competitive edge and introduce disruption into the industry. Airport and airline representatives will provide insights on the key initiatives and programs taking place within their organization and what services and products they are seeking from the private sector.

12:30 pm – **Closing Remarks**

- **Contest Award Winners, Acknowledgments, and Adjourn**

**Moderator: Paul Bowers, Airport Improvement Magazine, 2017 Annual Conference Committee Vice Chair**

1:30 p.m. - Departure for the San Diego International Airport Tour – **ADVANCED SIGN UP ONLY DUE TO SECURITY PROCEDURES**

2:15 pm – 4:15 pm – **San Diego International Airport Tour**

See behind the scenes of the San Diego International Airport on the Terminal to Tarmac Tour before embarking on your travels home. Please wear comfortable shoes and be prepared to walk through terminals 1 and 2. Valid photo ID is necessary to participate in the tour. Please note that tours may run overtime so please plan accordingly.

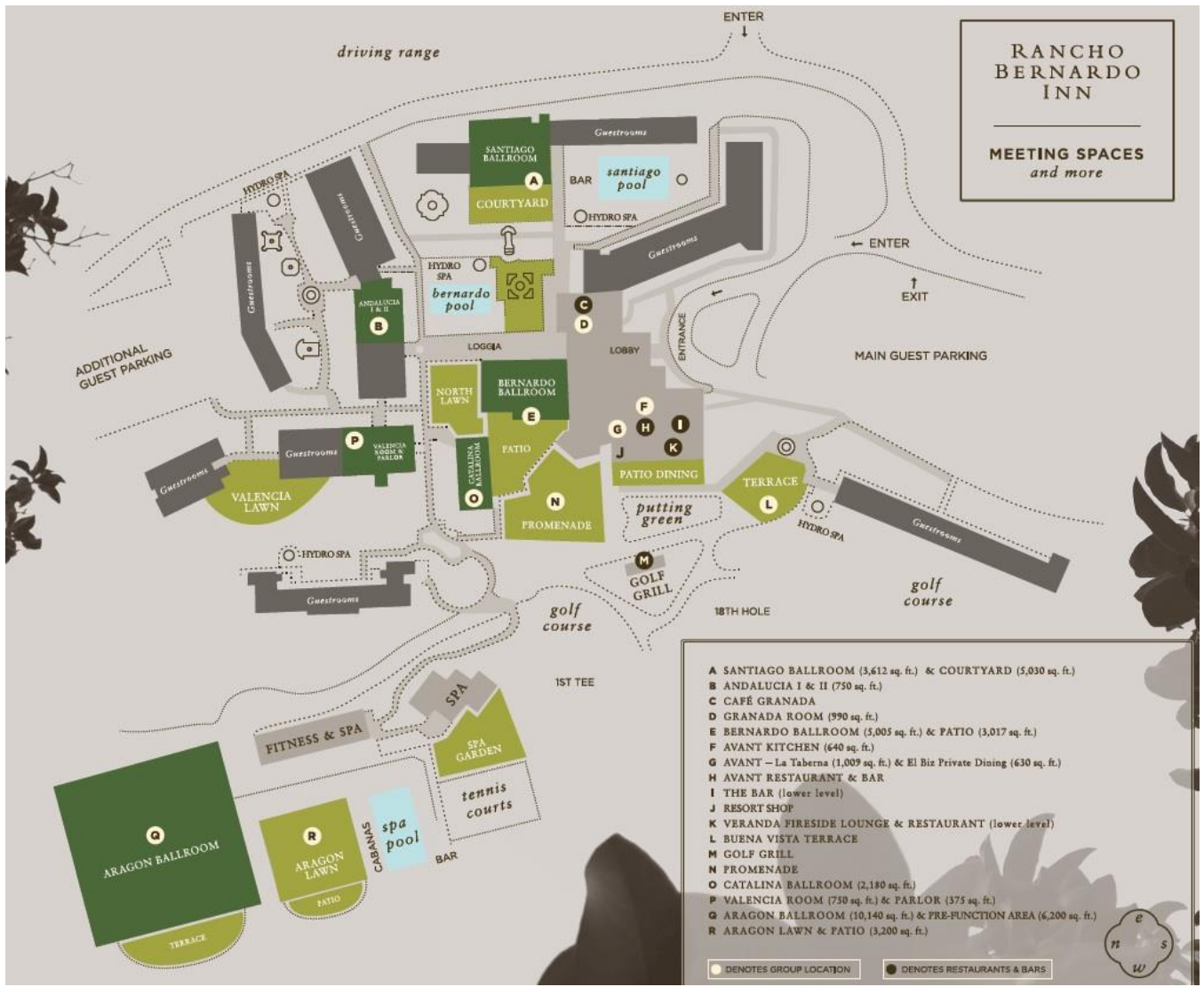
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## **SOCIAL MEDIA CONTEST**

We highly encourage you to use the [#ACC39](#) hashtag in your conference tweets as we'll be incorporating a social media contest again this year. This contest will involve awarding one person who has the **Best Tweet** and one person who tweets the **Best Photo** by using the hashtag above. Winners will receive awards and recognition at the end of the conference and social media. Happy Tweeting!

***See you next year November 12-14 at the Fairmont  
Southampton located in Bermuda!  
It will be ACC's 40<sup>th</sup> anniversary celebration!!!***

***Join the discussion on Twitter - #ACC39***



**RANCHO BERNARDO INN**  
**MEETING SPACES**  
*and more*

- A SANTIAGO BALLROOM (3,612 sq. ft.) & COURTYARD (5,030 sq. ft.)
  - B ANDALUCIA I & II (750 sq. ft.)
  - C CAFÉ GRANADA
  - D GRANADA ROOM (990 sq. ft.)
  - E BERNARDO BALLROOM (5,005 sq. ft.) & PATIO (3,017 sq. ft.)
  - F AVANT KITCHEN (640 sq. ft.)
  - G AVANT - La Taberna (1,009 sq. ft.) & El Biz Private Dining (630 sq. ft.)
  - H AVANT RESTAURANT & BAR
  - I THE BAR (lower level)
  - J RESORT SHOP
  - K VERANDA FIRESIDE LOUNGE & RESTAURANT (lower level)
  - L BUENA VISTA TERRACE
  - M GOLF GRILL
  - N PROMENADE
  - O CATALINA BALLROOM (2,180 sq. ft.)
  - P VALENCIA ROOM (750 sq. ft.) & PARLOR (375 sq. ft.)
  - Q ARAGON BALLROOM (10,140 sq. ft.) & PRE-FUNCTION AREA (6,200 sq. ft.)
  - R ARAGON LAWN & PATIO (3,200 sq. ft.)
- DENOTES GROUP LOCATION    ■ DENOTES RESTAURANTS & BARS